

DR. Jim HARRIS

Speaker – Author – Consultant – Coach



ABOUT DR. JIM

Dr. Jim Harris is a rare breed – a proven business leader and a masterful professional speaker.

Dr. Jim's business experience includes leadership positions within retail, franchising, construction, transportation, and university operations.

From managing small entrepreneurial start-ups to corporate staffs within a Fortune 500 firm with 40,000+ employees, Dr. Jim's real-world experience permeates his speaking and consulting engagements.

Executives and staff from Malcolm Baldrige winners, Fortune magazine's 100 Best Places to Work in America, as well as INC 500 fast growth firms constantly seek Dr. Jim's insights and guidance in leadership, employee engagement, managing change, and in building high-performance cultures.

Integrating his in-depth research with his Ph.D in Communication, Dr. Jim educates his audiences and consulting clients through inspirational and practical messages filled with wisdom, humor, and real-world application.

"In my 10 years with Best Buy, your presentation was the first standing ovation I have witnessed for an external speaker. The standing ovation you received ...showcased the power of your ability to draw a team in on a topic, engage their viewpoints, and make them a believer."

Michael Trebony
Innovation Catalyst Network, Best Buy

KEYNOTES & SEMINARS

LOVE IT OR MOVE IT:

A Revolutionary Approach to Achieving Great Results at Work

How do we get people to love showing up for work? In this dynamic presentation, Dr. Jim shares his powerful model on how to move employees out of their Dead Zone and into their Results Zone. A game-changing model on how to manage for maximum results.

LEADING CHANGE:

Managing Transitions & Transformations

In today's volatile economy, every leader must be able to manage themselves & their teams through unrelenting positive and negative change. Audiences learn how successful change leaders think, strategies to break-through resistance to change, & ten keys to leading transformational change.

SIMPLE LEADERSHIP:

Six Fundamentals for Becoming a Great Leader

Real leadership is the relentless execution of a few fundamental, time-tested principles! Dr. Jim cuts through the esoteric complexity of today's convoluted approaches to leadership and teaches a profound, easy to use system that gives managers the confidence and the competence to boldly lead their companies into the future.

COMMUNICATE WITH POWER:

Unleashing Your Potential to Influence, Persuade, & Connect

Effective communication is the single most important key to success both at work and in life. In this inspirational, humorous, and practical program, Dr. Jim teaches the essential elements for becoming a great communicator in any environment.

PERFECT MATCH:

Finding and Keeping Today's Top Talent

Learn the secrets of how companies like Southwest Airlines, Yahoo, and Best Buy out-smart their competition in attracting and retaining the best! Based upon his award-winning book, "*Finding & Keeping Great Employees*," Dr. Jim shares powerful recruiting and retention strategies that work.

BEYOND MOTIVATION:

Building a Workplace that Engages & Inspires Employee Excellence

Short-term motivational quick-fixes are not enough to win in today's market. In this highly inspirational program, Dr. Jim shares the five keys to building a total engagement culture along with dozens of best practices on how to sustain a world-class workplace filled with energized people.

THREE-WAY LEADERSHIP:

Maximizing Your Influence Up, Down, & Across Your Company

Great leadership can occur within every level of your company. Learn how to influence without authority, how to become a value-added internal partner, and how to implement profound leadership best practices that positively impact your company for the common good.

MANAGEMENT EXCELLENCE:

Mastering the Skills of Great Managers

In today's "do more with less" workplace, it is imperative that all leaders and supervisors effectively execute the fundamental blocking-and-tackling of day-to-day management. Based upon his book, "*Management Excellence*", audiences learn the keys to effective problem solving, planning & organizing, communicating, delegating, training, and motivating today's employee.



SERVICES

Best Buy
Best Software
Century 21
Discover Financial
Ford Motors
Galileo International
Grayco, Inc.
Hanley-Wood, Inc.
IBM
Johnson & Johnson
Lampert Yards
Longs Drug
Nature's Way Foods (England)
Nexstar Network
Origen Financial
Otukumpa Oy (Finland)
Raymond Building Supply
Remodeling 50
State Farm
Tivoli Systems
Verizon
Wal-Mart

ASSOCIATIONS

American Automobile Association
Associated Equipment Distributors
Dentsply International
Employee Relocation Council
Executive Forum
Food Distributors International
Investment Company Institute
Manufactured Housing Institute
Nat'l Assn of Chain Drug Stores
Nat'l Assn for Printing Leadership
Nat'l Office Products Alliance
Nat'l Systems Contractors Assn
Photo Marketing Association
Truck Rental & Leasing Assn
US Chamber of Commerce
Young Presidents Association

HEALTHCARE

Adventist Healthcare
Baptist Health Care
Bayfront Medical Center
Catholic Healthcare Partners
Children's Medical Ventures
Fairview Health Services
Humana Healthcare
Idaho Hospital Association
Mary Rutan Hospital
Mary Washington Hospital
NYU Medical Center
Premier Healthcare
Ohio Hospital Association
Sentara Healthcare
Sid Peterson Memorial Hospital
St. Vincent Hospital
Thomas Hospital
UMC- Texas Tech
Virginia ASHHRA Chapter
Vanguard Healthcare
Winchester Hospital

WHY DR. JIM?

- *Dynamic Speaker** Delivered thousands of presentations around the world on business, people, and communication best practices.
- *Business Consultant** Advisor to many of America's top companies in leadership, employee engagement, culture, and change.
- *Award-winning Author** Honors include a Fortune magazine "Best Business Book" designation and an American Management Association "Spring Selection".
- *Executive Perspective** Previous executive positions with \$5 billion Fortune 500 firm, a \$500M diversified company, and a national franchisor.
- *Successful Entrepreneur** Managed both start-up and in-tact small businesses.
- *Recognized Expert** Featured on PBS Nightly Business Report, dozens of newspapers and magazine, and is a columnist for professional publications.
- *Ph.D. in Communication** Earned doctorate with emphasis in public speaking, team process, interpersonal communication, persuasion, & attitude change.

WHAT DO OUR CLIENTS SAY?

"Your insight into the business world is enlightening."
David Page, CEO, Fairview Health Services

"Dr. Jim Harris is a genius in leadership and corporate excellence."
Nido Qubein, Chairman,
Great Harvest Bread, Inc.

"Over 99% of our 600 participants reported satisfaction with your presentation – the highest we have recorded in over five years!"
Brian Jones, Director of People Development
Baptist Health Care
A Fortune 100 Best Place to Work in America & Malcolm Baldrige recipient

"We struck gold when we found you! It's a challenge to please the more than 1,000 people in attendance – but you did it! The glowing newspaper article the next day is true testimony to your success."

Jodi Swiderek, VP
Mobile Area Chamber of Commerce

"Your enthusiastic delivery left our entire management team charged up and ready to implement many of your excellence ideas."
Guy Barr, RVP, State Farm

"It's speakers like you that make my job as convention coordinator a breeze. Your presentation received...the highest marks possible for program content, relevance, and delivery."
Toni Pugmire, Director of Education, Idaho Hospital Association

To book **Dr. Jim** to speak
at your next event please contact
your favorite speaker's bureau.